

Ref: SEPC/Membership/Renewal/FY 2026-27

Date: 29th April 2026

Dear Sir/Madam,

**Subject: Request to Renew SEPC Membership for FY 2026-27 - Partnering India's Services Export Leap to USD 500 Billion**

India stands today at a historic inflection point in its external sector story. For the first time in the nation's post-liberalisation history, services exports have pulled almost shoulder-to-shoulder with merchandise exports – a structural shift that places the services sector at the very centre of India's global trade strategy for the decade ahead.

In FY 2025-26, India's total exports touched **USD 860.09 Billion (+4.22%)**, of which **Services Exports contributed a record USD 418.31 Billion, registering robust double-digit growth of 10.23%** – the highest ever services share (48.7%) in India's export basket, and the narrowest gap with merchandise exports (USD 441.78 Bn) in our history. At current momentum, India's services exports are poised to decisively cross **USD 500 Billion in FY 2026-27**.

***A Decisive Policy Push – Services at the Front of the Line***

Ministry of Commerce and Industry has, for the first time, institutionalised services exports as a strategic national priority. The newly announced Export Promotion Mission (EPM) accords explicit priority status to services, unlocking a new architecture of support that our sector has long advocated for:

- **Export Promotion Mission (EPM):** Dedicated window and outlays for services exporters, including the Market Access Support (MAS) for overseas promotion, branding, and buyer engagement.
- **EPCG Scheme for Services:** Continued access to zero-duty import of capital goods tied to services export obligations – a powerful tool for scaling up delivery capacity.
- **MSME-Focused Schemes:** A growing bouquet from the Ministry of MSME, DPIIT, DGFT, and line Ministries – credit guarantees, ZED certification, technology upgradation, and export-linked incentives accessible to services MSMEs and startups.
- **New-Generation FTAs:** India's concluded and in-flight FTAs with the UK, EU, EFTA, Oman, and others carry deep, first-of-their-kind services chapters – creating fresh market openings in Mode 1 (digital/cross-border), Mode 3 (commercial presence), and Mode 4 (mobility of professionals).
- **Regional Desks:** SEPC's Africa Desk, and emerging desks for other priority geographies, serve as dedicated facilitation windows for members entering frontier markets.

***SEPC – Your Single Window to the Global Services Market***

As the apex body set up by the Ministry of Commerce & Industry for the promotion of services exports across 14 notified sectors, SEPC is the nodal organisation through which the Government's entire services export support ecosystem reaches the exporter. Your renewed membership gives you privileged, single-window access to:

- **Scheme Facilitation & Incentives:** Hand-holding on EPM, MAS, EPCG, RBI-approved remittance clarifications, and fiscal benefits – from eligibility advisory to claim filing.

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- **Global Market Access:** Curated Buyer-Seller Meets (BSMs), Reverse Buyer-Seller Meets (RBSMs), and participation in marquee international exhibitions, trade fairs, and sector-specific missions across Africa, Asia, Europe, the Americas, and the Gulf.
- **Trade Intelligence & Market Access Advisory:** Sector-wise country briefs, regulatory and licensing intelligence, competitor mapping, FTA-linked opportunity notes, and real-time advisories on non-tariff barriers and GATS Mode-specific impediments.
- **Capacity Building & Training:** Structured export-readiness programmes, digital export academies, RCMC and compliance workshops, and the Services Export Competitiveness Grid – benchmarking your firm against global peers.
- **Policy Voice:** SEPC carries your concerns directly to the Department of Commerce, DGFT, RBI, DPIIT, MEA, and line Ministries – whether on tax refunds, visa reciprocity, data flow restrictions, or sectoral regulation.
- **RCMC & Statutory Recognition:** The SEPC-issued Registration-cum-Membership Certificate remains the gateway to FTP benefits, and is increasingly tied to eligibility under EPM-linked support.
- **Networking & Visibility:** Featured placement in the SEPC directory, referrals to inbound trade delegations, and positioning in SEPC flagship events.

#### *A Personal Request – Renew, and Lead the Next Chapter*

The next twenty-four months will define India's services export trajectory for the decade. The USD 500 Billion threshold is within reach; the USD 1 Trillion horizon is no longer a distant ambition. This growth will be delivered not by schemes alone, but by exporters-by you -backed by a strong, responsive, well-networked Council.

We therefore warmly invite you to renew your SEPC membership for FY 2026-27 at the earliest, so that you do not miss out on priority access to upcoming BSMs, RBSMs, overseas delegations, EPM-linked support, and FTA-triggered opportunities in the pipeline. Renewal is simple, largely digital, and our Membership Cell stands ready to assist you at every step.

For renewal assistance, please write to [abhishek.sahdev@servicesepec.org](mailto:abhishek.sahdev@servicesepec.org) and [arun.verma@servicesepec.org](mailto:arun.verma@servicesepec.org) or visit [www.servicesepec.org](http://www.servicesepec.org). For strategic engagement on sectoral opportunities, the undersigned and the SEPC Secretariat remain personally available. Please fill the [Google Form](#) to enable us to complete your membership renewal on an urgent basis.

India's services export story is being written in real time. SEPC is privileged to count you among its architect. We look forward to walking the next mile with you and to celebrating, together, the day Indian services cross USD 500 Billion.

With warm regards and best wishes,



**Dr. Upasana Arora**  
Chairperson



**Dr. Abhay Sinha**  
Director General